

# Summary

Use this screen to view and manage cross-selling rules. Cross-selling rules allow you to automatically link Related Items and Upsells to products via Category/Brand/Collection/Attribute associations.

## Key to icons

**Edit** = edit or type unknown

**Delete** = delete or type unknown

# Setup

## Rule Setup

[Rules](#) must be setup for this functionality to work.

## Related Products

Search for products to include them in this rule.

These are similar to a 'you may also like', and are displayed below the product description on the [Product Detail Page](#).

Related products...

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Orla Kiely Linden Large Sofa  
from £1,250.00

Orla Kiely Linden Medium Sofa  
from £828.00

Orla Kiely Linden Small Sofa  
from £756.00

Orla Kiely Linden Snuggler Chair  
from £803.00

Orla Kiely Linden L Shape Large Chaise  
Sofa  
from £1,080.00

## Upsell Products

Search for products to include them in this rule.

These are typically simple products, which should be single click upsells, e.g. scatter cushions or a basketball upsold to a pair of trainers. These will display near the add to basket button of the Product Detail Page.

You may also need:



Spalding Basketball  
from £1.00

1 x Striped WNBA ☐

ADD TO BASKET

“ Made to Order and Bundle products can not be upsells; due to the complexity of these products, they can not be single click adds to basket.

Products with multiple variants are not recommended for Upsells - use Basket Upsells instead.

## Basket Upsells

Search for Variants to include them in this rule. You may also need to setup an Optional Filter.

Field	Purpose
Optional Filter	<i>This limits the rule to apply to certain Variants of Products that meet the rule's criteria, e.g. to only apply this upsell to the 'large' variant of a product, simply enter 'large'</i>

These are Variant to Variant upsells, and are applied to the add to basket pop up. Once an item has been added, the platform knows which Variant has been selected, which allows for dynamic upselling.

A perfect use for this would be upselling a 'double' mattress protector to a customer who has bought a 'double' mattress, or 'size 10' socks to a customer who has bought 'size 10' shoes.

Added to your basket...



**Double Mattress**

3 x £18.49

3 items in your basket

Total: **£55.47**

You may also need



**Deep-Fill Cotton Mattress Protector**

Double £75.00

**ADD TO BASKET**

**CHECKOUT NOW**

CONTINUE SHOPPING

“ Made to Order and Bundle products can not be upsells; due to the complexity of these products, they can not be single click adds to basket.

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